



THUNDERBIRD

SCHOOL OF GLOBAL MANAGEMENT

A unit of the ASU Knowledge Enterprise

MASTER SERVICE AGREEMENT

This Master Agreement is entered into on this 17th day of December 2021 by and between The Arizona Board of Regents, a body corporate, for and on behalf of Arizona State University and its Thunderbird School of Global Management at ASU, hereinafter referred to as "ASU", and International School of Management Excellence (ISME) at 88, Chembanahalli, Near Dommasandra Circle, Sarjapur Road, Dommasandra, Bengaluru, Kamataka 562125 organized under the laws of India, hereinafter referred to as "Collaborator". ASU and Collaborator are hereinafter collectively referred to as the Parties.

RECITALS

WHEREAS, ASU and Collaborator desire to investigate opportunities to foster academic exchange and benefit from collaboration and cooperation between both Parties which may include the following:

- Opportunities for students from the Parties who have completed undergraduate programs in either the Bachelor of Business Administration or the Bachelor of Commerce to be admitted into postgraduate coursework programs in the Faculty of Business at the University;
- The development of joint programs;
- Hosting joint conferences and academic programs;
- Facilitating the exchange of academic and professional staff, as well as student exchange and study abroad;
- Joint research activities and publications

The Parties agree that individual Programs ("Program"), see sample in Exhibit B, shall be authorized via separate Scopes of Work ("SOW") issued by ASU under this Agreement. The terms and conditions of each SOW issued under this Agreement shall be agreed upon by the parties.

NOW, THEREFORE, the parties agree as follows:

I. OBLIGATIONS OF ASU

A. Program Content ASU shall provide the program to Collaborator described in any forthcoming Exhibits to this Agreement (SOW). This Agreement should be **signed by the Collaborator** and returned to ASU within fifteen days (15) of the execution of this Agreement.

Contracts should be sent to:

Sanjeev Khagram
c/o Tom Hunsaker
Associate Dean, Executive Education
Thunderbird School of Global Management @ ASU
Mail Code 1221
401 N 1st Street, Suite 440,
Phoenix, Arizona 85004
USA
+1 602-496-7072
Tom.Hunsaker@thunderbird.asu.edu

B. Collaborator Specifications ASU shall work with Collaborator to reasonably design program and material content and to assign appropriate faculty to Collaborator's specifications.

C. Thunderbird @ ASU Liaison ASU shall designate an administrative director/liaison to work with Collaborator throughout the term of the Agreement with respect to program and material content design as well as key deliverables related to the performance of this Agreement. Such person(s) is (are) identified in separate authorized SOW of this Agreement. ASU reserves the right to substitute these individuals at its discretion at any time. ASU shall provide reasonable notice to Collaborator if such a substitution occurs.

D. Toolkit: ASU will provide Collaborator with a toolkit, which will contain demo access, sales presentations, frequently asked questions, ASU logo/branding guidelines and other tools to enable Collaborator to market the Program.

E. Marketing Support: ASU will provide Collaborator with reasonable support and assistance on unusually complex and/or large proposals through virtual sales calls and proposal preparation support.

F. Marketing other Programs: ASU will not collaborate with any other provider or market directly any other executive education program that competes with the Program in the Jurisdiction without previously informing Collaborator.

II. OBLIGATIONS OF COLLABORATOR

A. Revenue Collection and Sharing Collaborator will be exclusively responsible for the collection of any revenues from Clients. ASU will have no obligations relating to billing, collecting or managing Client payments. Collaborator agrees to share revenues collected under this Agreement with ASU as set forth in a separate SOW. The amounts set forth in a

Scope of Work (SOW) will be the Collaborator's full and complete compensation for its services under this Agreement. Collaborator agrees that except as set forth in a separate SOW, it will not be entitled to any other payment or compensation from ASU under this Agreement.

B. Payment The Parties will set for payment terms and dates as set forth in a separate SOW.

C. Delivery Costs and Expenses A program fee breakdown is listed in a separate SOW of this Agreement. Collaborator agrees to pay any additional costs incurred due to scope of work changes impacting delivery cost and not included in the program fee, subject to Collaborator's pre-approval. Any such costs that are incurred by ASU shall be invoiced to Collaborator and shall be due at the completion of the program.

D. Marketing the Program: Collaborator shall use commercially reasonable efforts to market the Programs to potential Clients in the Jurisdiction. Collaborator will strive to achieve sales with a strategy focused on corporate entities.

E. Marketing other Programs: Collaborator will not to market any other executive education program that competes with the Program without previously informing ASU; this does not include any programs or services provided by Collaborator.

F. Website: Collaborator hereby grants ASU the non-exclusive right to display information and link directly to Collaborator's website if desirable by ASU. ASU grants Collaborator the non-exclusive right to display information and link directly to ASU's website if desirable by Collaborator. This paragraph does not confer any rights to use any trademarks or names of the other Party.

G. Taxes All costs and fees stated in this Agreement are net of any taxes. ASU will provide the Collaborator with any documentation the collaborator needs for tax purposes, upon request by the Collaborator.

H. Collaborator Liaison Collaborator shall designate a liaison(s) or coordinator(s) to work with ASU in providing the services under this Agreement.

I. Other Educational Services To avoid conflict of interest issues, Collaborator agrees that it will not separately contract with, engage or otherwise secure the services of any ASU faculty involved in providing services under this Agreement for any educational program separate from or in addition to the services provided under this Agreement without the written approval of ASU.

III. GENERAL TERMS

A. ASU Intellectual Property The Parties understand and agree that ASU retains any and all rights in any and all intellectual property developed or created, collected, received, brought into or used by ASU in performing the services under this Agreement and that ASU shall have the exclusive right to copyright, publish, distribute, disclose, use or disseminate in whole or in part any such intellectual property.

B. Collaborator Intellectual Property The Parties understand and agree that Collaborator retains any and all rights in any and all intellectual property developed, created, brought into or used by Collaborator in connection with this Agreement and that Collaborator shall have the exclusive right to copyright, publish, distribute, disclose, use or disseminate in whole or in part any such intellectual property.

C. Joint Intellectual Property The Parties understand and agree that there shall be no joint intellectual property arising or developed under, created by or related to this Agreement unless otherwise previously identified and mutually agreed upon by the Parties in a separate, written agreement.

D. Materials Use Collaborator acknowledges and agrees that materials provided by ASU are intended solely for use in the educational program covered by this Agreement, and may include the intellectual property of ASU as well as intellectual property of third parties for which ASU has either obtained permission to use, or is otherwise lawfully using, for the express purpose of delivering the educational program under this Agreement. Collaborator agrees to not publish, reproduce, distribute, disclose, disseminate or use in whole or in part any materials or intellectual property used by or belonging to ASU for any purpose whatsoever without the prior written approval of ASU.

E. Use of Names and Trademarks The Parties agree to not use the names, logos or trademarks of the other Party for any purpose whatsoever without the prior written permission of the other Party.

F. Confidential Information To the extent permitted by law, ASU agrees that it shall keep confidential any information regarding, received from or about Collaborator, that is clearly identified by Collaborator as proprietary and confidential at the time of disclosure or delivery to ASU and that is not in the public domain or becomes known by ASU through public means. ASU shall not use, disclose, publish or otherwise disseminate such information without the prior written approval of Collaborator unless otherwise required by law or judicial order or process. Collaborator acknowledges and agrees that ASU as a public institution is subject to the Arizona Records Act, Section 39-101 et seq., Arizona Revised Statutes. Any provision regarding confidentiality is limited to the extent necessary to comply with the provisions of state law.

G. Entire Agreement This Agreement embodies the entire understanding of the Parties and supersedes any other agreement or understanding between the Parties relating to the subject matter. The Parties agree that should any part of this Agreement be held to be invalid or void, the remainder of the Agreement shall remain in full force and effect and shall be binding upon the Parties.

H. Amendments and Waivers No waiver, amendment or modification of this Agreement shall be valid or binding unless written and signed by the Parties. Waiver by either Party of any breach or default of any clause of this Agreement by the other Party shall not operate as a waiver of any previous or future default or breach of the same or different clause of this Agreement.

I. Assignment Neither Party may assign any rights hereunder without the express, written, prior consent of both Parties.

J. Governing Law This Agreement shall be governed by and construed in accordance with the laws of the State of Arizona, without regard to any conflicts of laws principles.

K. Force Majeure Neither Party shall be liable for any excess costs or other damages if any failure to perform arises out of causes beyond the control and without the fault or negligence of the Party (other than for obligations to make payments when due under this Agreement). Such causes may include, but are not restricted to (a) acts of God or of a public enemy, (b) acts of the Government in either its sovereign or contractual capacity, (c) fires, (d) floods, (e) epidemics, (f) quarantine restrictions, (g) strikes, (h) freight embargoes and (i) unusually severe weather. In each instance, the failure to perform must be beyond the control and without the fault or negligence of the Party invoking Force Majeure as the reason for non-performance of its obligations under this Agreement. If the delay is caused by a delay of a subcontractor or ASU and if such delay arises out of causes beyond the reasonable control of both, and without the fault or negligence of either, ASU shall not be liable for excess costs unless the goods or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit ASU to meet the required delivery schedules. ASU shall notify Collaborator in writing within ten (10) days after the beginning of any such cause.

L. Independent Contractor Status The Parties understand and agree that ASU is an independent contractor and shall be free to exercise its discretion and independent judgment as to the method and means of performance of its work hereunder. ASU employees shall not be considered employees of Collaborator, and neither ASU nor Collaborator's personnel will, by virtue of this Agreement, be entitled or eligible, by reason of this Agreement, to participate in or receive any benefits or privileges given or extended by the other Party to its employees.

M. Cancellation or Termination Collaborator shall provide written notice if it intends to terminate this Agreement or cancel the program or any portion thereof as set forth in this Agreement. Collaborator agrees to pay the following charges in the event of a termination or cancellation by Collaborator, subject to the provisions set forth in Paragraph K of this Agreement: Full payment for all work performed and all expenses incurred including allocable costs prior to receipt of notice of termination. All costs incurred to the date of termination and for all remaining non-cancelable obligations and costs, including but not limited to, commitments to ASU employees, personnel or students through the semester following the termination.

In the event ASU terminates this Agreement or cancels the program or any portion thereof, except under provisions of Section III, Article K of this Agreement it shall provide no less than thirty (30) days written notice to Collaborator and shall provide either a) a full refund of any funds remitted by the Collaborator, or b) the option to reschedule the cancelled portion of the program at a mutually agreed-upon date.

N. Insurance ASU warrants that it maintains general liability insurance and worker's compensation coverage as required by state law and pertinent federal laws and regulations under the State of Arizona Risk Management Plan.

O. Special State Provisions The Parties understand and agree that the Arizona State Agency Provisions, set forth in Exhibit A, are incorporated as part of this Agreement as if fully set forth herein.

P. Notices Notices under this Agreement shall be sufficient only if in writing and transmitted via facsimile (with confirmation of receipt), personally delivered, delivered by a major commercial rapid delivery courier service or mailed, postage or charges prepaid, by certified or registered mail, return receipt requested to a Party at the addresses set forth below or as amended by notice pursuant to this Section. If not received sooner, notice by mail shall be deemed received five (5) business days after deposit in the U.S. mails.

Notice to ASU:

Notice to Collaborator:

Tom Hunsaker Associate Dean, Executive Education ASU Thunderbird School of Global Management Mail Code 1221 401 N 1 st Street, Suite 440 Phoenix, Arizona 85004 USA +1 602-496-7072 Tom.Hunsaker@thunderbird.asu.edu	Professor Nitin Garg Founder & Director 88, Chembanahalli, Near Dommasandra Circle Sarjapur Road Dommasandra, Bengaluru, Kamataka 562125 INDIA +99 0150 0844 nitin@isme.in
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Q. Counterparts This Agreement may be executed in one or more counterparts, each of which will be deemed an original, but all of which taken together will constitute one and the same instrument, and photocopy, facsimile, electronic and other copies will have the same effect for all purposes as an ink-signed original. Facsimile transmitted and imaged copy signatures will be fully binding and effective for all purposes.

R. This Agreement shall commence on date of last signature on this Agreement and shall continue in effect for five years as agreed to by ASU and the Collaborator, unless terminated earlier pursuant to Section M of this agreement.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by its duly authorized representatives on the respective dates entered below.

**ARIZONA BOARD OF REGENTS,
a body corporate, for and on behalf of
ARIZONA STATE UNIVERSITY
THUNDERBIRD SCHOOL OF GLOBAL
MANAGEMENT**

DocuSigned by:
By: Maria Anguiano
1867B8BB3B5742C
Maria Anguiano
Executive Vice President Learning Enterprise

Date: April 8, 2022

By: Thunderbird School of Global Management

Sanjeev Khagram
Sanjeev Khagram
Director General and Dean

Date: 3/31/2022

Collaborator

By: International School of Management Excellence

Signature

Nitin Garg

Nitin Garg
Founder Director



Date: 18/03/2022

EXHIBIT A UNIVERSITY AND STATE REQUIRED PROVISIONS

To the extent any provisions of the foregoing agreement (the "**Agreement**") with the Arizona Board of Regents, acting for and on behalf of Arizona State University ("**ASU**"), conflict with any of the provisions of this Exhibit, the provisions of this Exhibit will control. References herein to "**this Agreement**" include the foregoing Agreement and this Exhibit. All provisions of this Agreement that by their terms anticipate performance after the termination of this Agreement, and all provisions necessary or appropriate to interpret and enforce such provisions, will survive termination of this Agreement.

1. **Nondiscrimination.** The parties will comply with all applicable state and federal laws, rules, regulations, and executive orders governing equal employment opportunity, immigration, and nondiscrimination, including the Americans with Disabilities Act. **If applicable, the parties will abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, national origin, protected veteran status or disability.**

2. **Conflict of Interest.** In accordance with Arizona Revised Statutes ("**A.R.S.**") § 38-511, ASU may cancel this Agreement within three years after the execution of this Agreement, without penalty or further obligation, if any person significantly involved in initiating, negotiating, securing, drafting, or creating this Agreement on behalf of ASU, at any time while this Agreement or any extension thereof is in effect, is an employee or agent of any other party to this Agreement in any capacity or a consultant to any other party with respect to the subject matter of this Agreement.

3. **Arbitration in Superior Court.** In the event of litigation, as required by A.R.S. § 12-1518, the parties agree to make use of arbitration in all contracts that are subject to mandatory arbitration pursuant to rules adopted under A.R.S. § 12-133.

4. **Dispute Resolution.** If a dispute arises under this Agreement, the parties will exhaust all applicable administrative remedies provided for under Arizona Board of Regents Policy 3-809.

5. **Records.** To the extent required by A.R.S. § 35-214, **Collaborator** will retain all records relating to this Agreement. Collaborator will make those records available at all reasonable times for inspection and audit by ASU or the Auditor General of the State of Arizona during the term of this Agreement and for a period of five years after the completion of this Agreement. The records will be provided at Arizona State University, Tempe, Arizona, or another location designated by ASU on reasonable notice to Entity.

6. **Failure of Legislature to appropriate.** In accordance with A.R.S. § 35-154, if ASU's performance under this Agreement depends on the appropriation of funds by the Arizona Legislature, and if the Legislature fails to appropriate the funds necessary for performance, then ASU may provide written notice of this to Collaborator and cancel this Agreement without further obligation of ASU. Appropriation is a legislative act and is beyond the control of ASU.

7. **Weapons, Explosive Devices and Fireworks.** ASU prohibits the use, possession, display or storage of any weapon, explosive device or fireworks on all land and buildings owned, leased, or under the control of ASU or its affiliated or related entities, in all ASU residential facilities (whether managed by ASU or another entity), in all ASU vehicles, and at all ASU or ASU affiliate sponsored events and activities, except as provided in A.R.S. § 12-781 or unless written permission is given by the Chief of the ASU Police Department or a designated representative. Notification by Collaborator to all persons or entities who are employees, officers, subcontractors, consultants, agents, guests, invitees or licensees of Collaborator ("**Collaborator Notification Parties**") of this policy is a condition and requirement of this Agreement. Collaborator further agrees to enforce this contractual requirement against all Collaborator Notification Parties. ASU's policy may be accessed through the following web page: <http://www.asu.edu/aad/manuals/pdp/pdp201-05.html>.

8. **Confidentiality.** ASU is a public institution and, as such, is subject to A.R.S. §§ 39-121 through 39-127 regarding public records. Accordingly, notwithstanding any other provision of this Agreement to the contrary, any provision regarding confidentiality is limited to the extent necessary to comply with the provisions of Arizona law.

9. **Indemnification Limitation.** ASU is a public institution and, as such, any indemnification, liability limitation, or hold harmless provision will be limited as required by Arizona law, including without limitation Article 9, Sections 5 and 7 of the Arizona Constitution and A.R.S. §§ 35-154 and 41-621. Therefore, notwithstanding any other provision of this Agreement to the contrary, ASU's liability under any claim for indemnification is limited to claims for property damage, personal injury, or death to the extent caused by acts or omissions of ASU.

10. **Indemnification by Collaborator.** Collaborator will indemnify, defend, save and hold harmless the State of Arizona, its departments, agencies, boards, commissions, universities, and its and their officials, agents, and employees (collectively, "**Indemnatee**") for, from, and against any and all claims, actions, liabilities, damages, losses, or expenses (including court costs, attorneys' fees, and costs of claim processing, investigation, and litigation) for bodily injury or personal injury (including death), or loss or damage to tangible or intangible property to the extent caused, or alleged to be caused, by (i) the negligence, acts or omissions of Collaborator or any of its owners, officers, directors, members, managers, agents, employees, or subcontractors, (ii) a breach of this Agreement, or (iii) failure to comply with any applicable law. Collaborator will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. In consideration of the award of this contract, Collaborator waives all rights of subrogation against Indemnatee for losses arising from the services performed or deliverables provided by Collaborator under this Agreement.

11. **Use of Names or Logos.**

11.1 Neither party will use any names, service marks, trademarks, trade names, logos or other identifying names, domain names or identifying marks of the other party ("**Marks**"), or the name of any representative or employee of the other party in any sales promotion work or advertising, press release or any form of publicity, without the prior written permission of an authorized representative of the party that owns the Marks in each instance. A party may withhold such consent in that party's absolute discretion. Any permitted use of a party's Marks must comply with the owning party's requirements, including but not limited to using the "®" indication of a registered trademark.

11.2 With regard to the use of ASU's Marks, all requests for approval pursuant to this Section must be submitted to the ASU Marketing Hub at the following email address at least 10 business days prior to the date on which a response is needed: marketinghub@asu.edu.

11.3 With regard to any sales promotion work or advertising, press release or any form of publicity, all requests for approval pursuant to this Section must be submitted to ASU Media Relations at the following email address at least 10 business days prior to the date on which a response is needed: mediarelations@asu.edu.

12. **Student Educational Records.** Student educational records are protected by the federal Family Educational Rights and Privacy Act, 20 U.S.C. § 1232g ("FERPA"). Collaborator will comply with FERPA and will not access or make any disclosures of student educational records to third parties without prior notice to and consent from ASU or as otherwise provided by law. If this Agreement contains a scope of work or any provision that requires or permits Entity to access or release any student records, then, for purposes of this Agreement only, ASU hereby designates Entity as a "school official" for ASU under FERPA, as that term is used in FERPA and its implementing regulations. As such, Entity will comply with FERPA and will not make any disclosures of ASU students' educational records to third parties without prior notice to, and consent from, ASU or as otherwise permitted by law. In addition, any access or disclosures of student educational records made by Entity or its employees and agents must comply with ASU's definition of legitimate educational purpose, which definition can be found at: SSM 107-01: Release of Student Information (<http://www.asu.edu/aad/manuals/ssm/ssm107-01.html>). If Entity violates the terms of this section, Entity will immediately provide notice of the violation to ASU.

13. **Tobacco-Free University.** ASU is tobacco-free. For details visit www.asu.edu/tobaccofree.

14. **Governing Law and Venue.** This Agreement will be governed by the laws of the State of Arizona without regard to any conflicts of laws principles. ASU's obligations hereunder are subject to the regulations/policies of the Arizona Board of Regents. Any proceeding arising out of or relating to this Agreement will be conducted in Maricopa County, Arizona. Each party waives any objection it may now or hereafter have to venue or to convenience of forum

EXHIBIT B. SCOPE OF WORK # xx

Program Title			
Program Dates			
Program Delivery Location			
Program Fee			
Expected # of Participants (per program)			
Brief Program Description			
Special Considerations			
PROJECT MANAGER (THUNDERBIRD) Name Contact information CLIENT RELATIONSHIP DIRECTOR (THUNDERBIRD) Name Contact Information	CLIENT IMPLEMENTATION CONTACT Name Contact Information		

Scope of Work Breakdown

Work to be performed	Total units (e.g., # of days, # of sessions, etc.)	Fee per Unit	Extended Fee	Insert a brief description of work to be performed
Design & Development				
Delivery (face-to-face)				
Delivery (online)				
Webinar (60 min standard)				
Assessment				Note the name of specific assessments used
Faculty / Staff Travel				
Other billbacks				
Other (add as needed)				
		TOTAL FEE:		

Payment Schedule and Invoicing

SEND INVOICE TO:

Name **NITIN GARG**

Email Address **dean@ismc.in**

Billing Address **88, CHEMBANAHALLI, NEAR DOMMASANDRA CIRCLE, SARTAPUR ROAD,**

Special instructions required on invoice (e.g. PO #, Work Order, Client Reference #, etc.): **DOMMASANDRA**

If applicable, include Invoicing Schedule here

**BENGALURU, KARNATAKA
562125**

Remittance for the program Fees should be made payable in US dollars to "ASU-Thunderbird Executive Education."

All payments should be sent to:

Ann Marie Lawler

Sr. Director, Finance

ASU Thunderbird School of Global Management

Mail Code 2121

401 N 1st Street, Suite 225, Phoenix, AZ 85004



THUNDERBIRD

GLOBAL EXECUTIVE EDUCATION

Powered by the Arizona State University Enterprise

Scope of Work # 01

This Scope of Work # 01 is entered into by and between The Arizona Board of Regents, a body corporate, for and on behalf of Arizona State University and its Thunderbird School of Global Management at ASU, hereinafter referred to as “ASU”, hereinafter referred to as “ASU”, and International School of Management Excellence (ISME) at 88, Chembanahalli, Near Dommasandra Circle, Sarjapur Road, Dommasandra, Bengaluru, Kamataka 562125 organized under the laws of India, hereinafter referred to as “Collaborator”. ASU and Collaborator are hereinafter collectively referred to as the Parties.

- A. The MSA’s defined terms apply to this SOW unless this SOW expressly states otherwise.
- B. All references to Services and Deliverables below are restricted to the Services and Deliverables under this SOW, and not those under the parties’ other SOWs, if any.
- C. The terms of the MSA will take precedence over conflicting terms in this SOW, unless the parties expressly agree in this SOW to supersede specific provisions of the MSA.
- D. Client (and its Contact) will work with Thunderbird’s Contact listed below.

NOW, THEREFORE, the parties agree as follows:

SERVICES AND DELIVERABLES

Program Title	Masters Certification in Global Business Analytics
Program Dates	Each cohort starts every 10 weeks.
Program Delivery Location	Virtual Kick-off and Ending Webinar Online modules In-person weekly module at ISME Bangalore Campus
Program Fee	USD 1,200 + GST (18%). 20% of the fee will be applied towards marketing of the program, for a total of USD 1,000 to be divided 50/50 between Thunderbird and ISME. USD 500 will be remitted to Thunderbird and USD 500 to ISME.
Expected # of Participants (per program)	30 students
Brief Program Description	https://thunderbird.asu.edu/exec-ed/business-analytics
Special Considerations	Every weekend there are 3 hour online live classes (30 hour per course. Total 90 hours). The program kick-off and the concluding webinar/class are conducted by Thunderbird faculty. The rest of the classes will be conducted by ISME faculty pre-approved by Thunderbird. Thunderbird will provide the online content that will be used as the framework for conducting the online classes.
PROJECT MANAGER (THUNDERBIRD) TBD CLIENT RELATIONSHIP DIRECTOR (THUNDERBIRD) Debisu Hyde Client Relationship Director Executive Education Debisu.Hyde@thunderbird.asu.edu Office: 602 496 7046 Mobile: 208 881 1006	COLLABORATOR IMPLEMENTATION CONTACT Name: Vikku Agrawal vikku.agrawal@isme.in +91 8105881841 COLLABORATOR RELATIONSHIP MANAGER (ISME) Name: Dr Rony G Kurien dean@isme.in +91 9880291224

Payment Schedule and Invoicing

On the first day of the program, ISME will send a participant enrollment report with the participant's salutation, first and last name, email address, title, and company association (if applicable) to Thunderbird's assigned Program Manager.

Thunderbird will invoice ISME at USD 500 per participant and attach a copy of the participant enrollment report.

ISME will pay ASU the amount of the participant enrollment report, together with any other amounts owed to ASU within 30 days after start date of the program and receipt invoice from ASU.

Remittance for the program Fees should be made payable in US dollars to "ASU-Thunderbird Executive Education".

All payments should be sent to:

Ann Marie Lawler
Sr. Director, Finance
ASU Thunderbird School of Global Management
Mail Code 2121
401 N. 1st Street, Suite 225
Phoenix, Arizona 85004
USA

Wire instructions sent upon request.

Special instructions required on invoice (e.g. PO #, Work Order, Collaborator Reference #, etc.): N/A

**ARIZONA BOARD OF REGENTS,
a body corporate, for and on behalf of
ARIZONA STATE UNIVERSITY
THUNDERBIRD SCHOOL OF GLOBAL
MANAGEMENT**

DocuSigned by:
By: Maria Anguiano Date: April 8, 2022
1887B8B53B5742C...
Maria Anguiano
Executive Vice President Learning Enterprise

By: **Thunderbird School of Global Management**

Sanjeev Khagram Date: 3/31/2022
Sanjeev Khagram
Director General and Dean

Collaborator

By: **International School of Management Excellence**

Signature: Nitin Garg Date: 18/03/2022
Nitin Garg
Founder Director

